2019 MEDIA KIT AND EDITORIAL CALENDAR

DIGITAL + PRINT + SOCIAL



For Canada's independent automotive aftermarket service community.







For Canada's aftermarket auto parts and supplies distribution professionals.







An approach to B2B media designed for today, and tomorrow

"Those who work in the automotive aftermarket consume media differently than they did even a few years ago.

"The fresh approach at CHAT Integrated Media is aligned with the omnichannel realities of today's media needs.

"We are dedicated to providing content of value, reflecting the diversity of our industry, and working in partnership with the industry to serve its needs today and help it attract much-needed talent for its future prosperity.

"I have dedicated my entire career to the aftermarket and I look forward to helping the industry connect with the fresh approach at CHAT Integrated Media."

Andrew Ross
Publisher and Director of Content
CHAT Integrated Media Inc.



Engagement Driven

- Media channels may change, but the need for quality content to assist the industry and ensure strong engagement with readers has not.
- To be truly effective at delivering your marketing impact, engagement needs to take hold throughout organizations: owners, managers and key personnel within each organization.
- We focus our content on the specific needs of our readers and their functions within their aftermarket operations, in formats aligned with their media consumption needs, and with the evolving needs of you, our clients, in mind.

Our Team

Andrew Ross

Publisher and

Director of Content



A lifetime around cars and motorsport and three decades in Canada's Automotive Aftermarket Media.

Vanessa Mariga **Digital Content Advisor**



A communications professional with a strong knowledge and experience in digital and social media tools and practices in corporate and B2B environments.

Martha Uniacke Breen Content Management



An experienced content professional with extensive experience working in B2B automotive aftermarket media in Canada.

Murray Voth

Contributing

Management Consultant



One of Canada's most experienced aftermarket trainers, Murray contributes valuable management insights.

Jim Anderton
Senior Content
Specialist



Jim has decades of experience in B2B automotive media in Canada and worked extensively in the independent shop space.

Will Carcone
Technical Content Lead



An instructor with CARS OnDemand.com, Will provides useful video tips based on his training organization's comprehensive course offering.

Chloe Faith Ross

Graphic Layout Artist



A talented artist and dedicated member of the team, Chloe is key to maintaining the fresh look that helps define Indie Garage and Jobber Nation.

INDIE/GARAGE Web, Mobile, e-Newsletter, Social, Print

INDIE/GARAGE

FOCUSED ON CANADA'S INDEPENDENT/OWNER-**OPERATED AUTOMOTIVE** SERVICE PROVIDER COMMUNITY.

CONTENT STREAMS FOR:

- **OWNERS/MANAGERS**
- SERVICE ADVISORS
- **TECHNICIANS**
- **APPRENTICES**

DIGITAL CHANNELS

www.IndieGarage.ca



LinkedIn



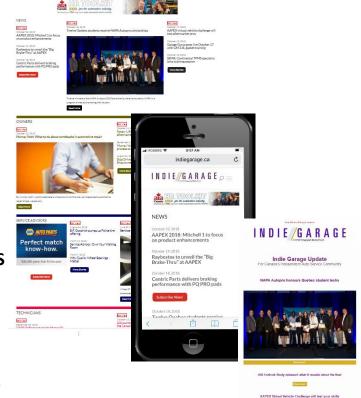
@IndieGarage



@IndieGarageCA







IndieGarage.ca provides a rich mix of daily updates, tips and video, and is mobile friendly, essential for today's professionals!

Traffic growth is averaging 10% per month! (Contact us for current metrics.)



Quarterly in Print to 15,000

Quarterly print editions to the independent auto aftermarket service sector in Canada* including the combined Aftermarket Intelligence Market Data issue.

*According to Statistics Canada, there are approximately 13,000 independent service locations in Canada. We focus on this sector, eliminating non-core categories. This means we can reduce print ad rates by as much as 40% over other brands without losing core market focus!

INDIE/GARAGE

MAY
Inspection Tools
Working with ADAS
Brake Tech
Driveline Developments
AD SPACE BOOKING: APRIL 10

JULY
Emissions
Engine Controls and Ignition
EV & Hybrid Service
Ride Control
AD SPACE BOOKING: JUNE 10

OCTOBER
Engine Sealing
Starting & Charging
Lighting and Wipers
Tire Service and TPMS
AAPEX/SEMA PREVIEW
AD SPACE BOOKING: SEPT. 10

NOVEMBER/DECEMBER
AFTERMARKET INTELLIGENCE ISSUE
COMBINED JOBBER NATION/INDIE GARAGE
(Circulation @24,000, special ad rates apply)

JD POWER SERVICE MARKET DATA,
SHARES AND DOLLARS
Total Canadian Service Market
Lube, Oil, Filter Change
Brake Service
Alignment/Suspension Service
Tire Service/Replacement
Battery Service/Replacement
Engine/Fuel System Service
Transmission Service
Electrical Service
Audio/Entertainment System Repair
HVAC Service
AD SPACE BOOKING: OCTOBER 10

In addition. regular web features will keep readers engaged and informed!



Web, Mobile, e-Newsletter, Social, Print

FOCUSED ON CANADA'S AUTO PARTS & SUPPLIES PROFESSIONALS AT WHOLESALERS AND WDs ACROSS CANADA

CONTENT STREAMS FOR:

- OWNERS/MANAGERS
- COUNTERPEOPLE
- OUTSIDE SALES
- DELIVERY PERSONNEL

DIGITAL CHANNELS

www.JobberNation.ca



LinkedIn



@JobberNationCa



@JobberNationCa





Jobber Nation Board



JobberNation.ca provides a rich mix of daily updates, tips and video, and is mobile friendly, essential for today's professionals!

Traffic growth is averaging 10% per month! (Contact us for current metrics.)



Quarterly in Print to 8,000

Quarterly in print including combined Aftermarket Intelligence Market Date issue, providing targeted, efficient exposure to Canada's aftermarket wholesale and distribution sector, alongside key allied segments.

JOBBER NATION

A CHAT Integrated Media Brand

APRIL

Incoming AIA Chair

Brake Market

Ride Control

Starting, Charging, Batteries

AD SPACE BOOKING: MARCH 10

JUNE

Chassis & Steering

Lighting and Wipers

Oil Change Business

Driveline

AD SPACE BOOKING: MAY 10

SEPTEMBER

Brake Market Developments

Emissions Components

Engine Controls and Ignition

AAPEX/SEMA PREVIEW

AD SPACE BOOKING: AUGUST 10

NOVEMBER/DECEMBER
AFTERMARKET INTELLIGENCE ISSUE
COMBINED JOBBER NATION/INDIE GARAGE
(Circulation @24,000, special ad rates apply)

JD POWER SERVICE MARKET DATA, SHARES AND DOLLARS

Total Canadian Service Market Lube, Oil, Filter Change

Brake Service

Alignment/Suspension Service

Tire Service/Replacement

Battery Service/Replacement

Engine/Fuel System Service

Transmission Service

Electrical Service

Audio/Entertainment System Repair

HVAC Service

AD SPACE BOOKING: OCTOBER 10

In addition. regular web features will keep readers engaged and informed!

INDIE GARAGE & JOBBER NATION

CHARTER ADVERTISING RATES EFFECTIVE FOR 2019

AD Size (All rates include

CDNS

AGE

JOBBER//N

A

12x

š

INDIEGARAGE.CA AND JOBBERNATION.CA!

ALL ADS APPEAR ACROSS

ADVERTISING

INCLUDED IN ALL PRINT INSERTIONS

A CHAT Integrated Media Brand

320

975

1035 86

1092

1127 970

1150 8

Leaderboard (728 x 90) Big Box (250 X 300)

8

4C PLUS 234X60 web ad in same month	1X	×	X9	234 x 60	UPSIZE to 250 X 300	
INDIE GARAGE /INDIEGARAGE.CA	GARAGE.CA			le my		
PRINT CIRC @15,000				Banner	(per insertion)	
Double Page Spread	5925	5628	5332	included	450	
Full Page	3950	3750	3555	included	250	
Two-thirds Page Half Page (Island, Vertical,	3150	2990	2835	included	009	
Horizontal) One Third Page (Horizntal,	2495	2365	2245	included	059	
Vertical, Square0	1775	1685	1597	included	700	
Quarter Page	1385	1315	1245	included	750	
JOBBER NATION / JOBBERNATION.CA	BERNATION	S.				
PRINT CIRC. @ 8,000						
Double Page Spread	5625	5345	2065	included	450	
Full Page	3750	3565	3375	included	220	
Two-thirds Page Half Page (Island, Vertical,	2950	2800	2655	included	009	
Horizontal) One Third Page (Horizotal)	2300	2185	2075	included	059	
Vertical, Square0	1656	1573	1490	included	700	
Quarter Page	1290	1225	1160	included	750	

RC	
TC	
AFTERMARKET INDUSTRY INTELLIGENCE ISSUE INOVEMBER/DECEMBER) PRINT CIRC	
ER	
MB	
DEC	
ER	
W	
No.	
JE IN	
ISSI	
MCE	
JGE	
Ž	
STR	
3	
ARK	
RM	24,000
FEE	@24,0
-	-

Double Page Spread	7425	5628	2065	included	450
Full Page	4950	3750	3375	included	220
Two-thirds Page	3910	2990		included	8
Haif Page (Island, Vertical, Horizontal)	3125	2365	2075	included	920
One Initia Page (nonzntal, Vertical, Square0	2224	1685	1490	included	90
Quarter Page	1735	1315	1160	included	750
DIGITAL ONLY					

Š
X
ME
Ā
S
ž
Ĕ
SE
<u> </u>
Ī
<u>0</u>
2
E E
Ë
2
Z
Ž
8
SPONSORED CONTENT: RATES PER MONTHLY INSERTION. CREATIVE EXTR
NSO
O O
97

83

8

8

DIGITAL ONLY
990
970
PRINT: SPACE ADVERTSIING RATES APPLY (CREATIVE EXTRA)

ADVERTISING RATE CARD (GROSS CAD)

Contact Information

Indie Garage and Jobber Nation

Are brands of CHAT Integrated Media Inc.

For more information and advertising rate cards contact:

Andrew Ross

Publisher and Director of Content

416-788-3382

AndrewRoss@indiegarage.ca

www.linkedin.com/in/andrewericross/

Mailing address:

898 Crown Street,

Sudbury ON CANADA P3E 3R3