## 2020 MEDIA KIT AND EDITORIAL CALENDAR

DIGITAL + PRINT + SOCIAL

INDIE GARAGE

For Canada's independent automotive aftermarket service community.



For Canada's automotive aftermarket distribution professionals.





Those who work in Canada's automotive aftermarket consume media differently than they did even a few short years ago.

The fresh approach at CHAT Integrated Media is aligned with the omni-channel realities of today's B2B media needs and the time imperatives of readers. We are dedicated to providing content of value, reflecting the diversity of our industry, and working in partnership with the industry to serve its needs today and help it build talent for its future prosperity.



Andrew Ross Publisher and Director of Content CHAT Integrated Media Inc.

CHAT INTEGRATED MEDIA INC.



# **Our Team**

Andrew Ross Publisher and Director of Content



A lifetime around cars and motorsport and three decades in Canada's Automotive Aftermarket Media.



#### Vanessa Mariga Digital Content Advisor

A communications professional with a strong knowledge and experience in digital and social media tools and practices in corporate and B2B environments.

Martha Uniacke Breen Content Management



An experienced content professional with extensive experience working in B2B automotive aftermarket media in Canada. Murray Voth Contributing Management Consultant



One of Canada's most experienced aftermarket trainers, Murray contributes valuable management insights.

Jim Anderton

Senior Content Specialist



Jim has decades of experience in B2B automotive media in Canada and worked extensively in the independent shop space.

Will Carcone

**Technical Content Lead** 



An instructor with CARS OnDemand.com, Will provides useful video tips based on his training organization's comprehensive course offering.

Chloe Faith Ross Graphic Layout Artist



A talented artist and dedicated member of the team, Chloe is key to maintaining the fresh look that helps define *Indie Garage* and *Jobber Nation*.

## INDIE GARAGE

FOCUSED ON CANADA'S INDEPENDENT/OWNER-OPERATED AUTOMOTIVE SERVICE PROVIDER COMMUNITY.

#### **CONTENT STREAMS FOR:**

- OWNERS/MANAGERS
- SERVICE ADVISORS
- TECHNICIANS
- APPRENTICES

#### SOCIAL CHANNELS



@IndieGarage



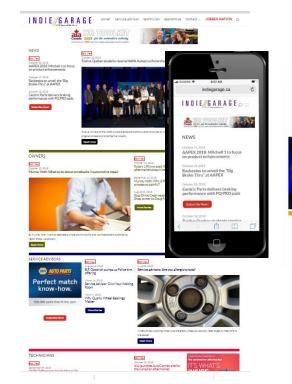




Mobile friendly Web, weekly e-Newsletter, Social, Print

INDIE / GARAGE

Indie Garage Update



#### www.IndieGarage.ca

IndieGarage.ca provides a rich mix of daily updates, tips and video, and is mobile friendly, essential for today's professionals!



**Print Editions to 15,000 PLUS** ithe combined Aftermarket Intelligence Market Data issue.

According to Statistics Canada, there are approximately 13,000 independent service locations in Canada. We focus on this sector, eliminating non-core categories. AND PASS THE SAVINGS ON TO YOU!



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FOCUSED ON CANADA'S AUTO PARTS & SUPPLIES **PROFESSIONALS AT** WHOLESALERS AND WDs JOBBER NATION **ACROSS CANADA** 

#### CONTENT STREAMS FOR:

- **OWNERS/MANAGERS**
- COUNTERPEOPLE .
- **OUTSIDE SALES**
- DELIVERY PERSONNEL

#### SOCIAL CHANNELS

www.JobberNation.ca

in LinkedIn @JobberNationCa



@JobberNationCa



Jobber Nation Board

Mobile Friendly Web, Weekly e-Newsletter, Social, Print

JOBBER NATION

Jobber Nation Update

Humble Mechanic" at AAPE



contact - INDIE GARAGE

iobbernation.ca

JOBBER NATION

Fiat Chrysler agrees to sell Magneti Marelli in \$9 billion CAD AAPEX 2018: Remanufacturing cation track goes Monda

New Canadian rules prohibiting asbestos at end of 2018

SEMA: Battle of the Builders

NEWS



In Print Edition to 8.000 **PLUS** the combined Aftermarket Intelligence Market Date issue, providing targeted, efficient exposure to Canada's aftermarket wholesale and distribution sector, alongside key allied segments.



APRIL/MAY Incoming AIA Chair Brake Market Ride Control Starting, Charging, Batteries AD SPACE BOOKING: MARCH 10 AD SPACE BOOKING: MAY 10

JUNE/JULY **Chassis & Steering** Lighting and Wipers **Oil Change Business** Driveline

SEPTEMBER/OCTOBER **Brake Market Developments Emissions Components Engine Controls and Ignition** AAPEX/SEMA PREVIEW **AD SPACE BOOKING: AUGUST 10** 



**NOVEMBER/DECEMBER** AFTERMARKET INTELLIGENCE ISSUE COMBINED JOBBER NATION/INDIE GARAGE (Circulation @21,000, special ad rates apply)

#### JD POWER SERVICE MARKET DATA, SHARES AND DOLLARS

**Total Canadian Service Market** Lube, Oil, Filter Change **Brake Service** Alignment/Suspension Service Tire Service/Replacement **Battery Service/Replacement** Engine/Fuel System Service Transmission Service **Electrical Service** Audio/Entertainment System Repair **HVAC Service** AD SPACE BOOKING: OCTOBER 10

EDITORIAL CALENDAR Ø **PRINT SCHEDULE** 

## INDIE / GARAGE

MAY/JUNE

Inspection Tools Working with ADAS Brake Tech **Driveline Developments AD SPACE BOOKING: APRIL 10** 

#### JULY/AUGUST

Emissions **Engine Controls and Ignition** EV & Hybrid Service **Ride Control AD SPACE BOOKING: JUNE 10**  **OCTOBER/NOVEMBER** 

**Engine Sealing** Starting & Charging Lighting and Wipers Tire Service and TPMS AAPEX/SEMA PREVIEW **AD SPACE BOOKING: SEPT. 10** 

PLUS AN ENGAGING SLATE OF WEB FEATURES, DAILY NEWS, AND WEEKLY E-NEWS UPDATES

**CELEBRATING A MILESTONE?** TALK TO US **ABOUT CREATING A SPECIAL EDITION!** 



WEB/DIGITAL RATES (per month)	1x	Зx	6x	9x	12x			
ALL WEB ADS APPEAR ACROSS INDIEGARAGE.CA AND JOBBERNATION.CA NETWORK!								
Small Banner (234 x 60 px)		INCLUDED WITH ALL PRINT INSERTIONS						
Leaderboard (728 x 90 px; 320 x 50 mobile)	990	970	940	890	850			
Big Box (300 x 250 px)	1150	1127	1092	1035	975			
E-NEWSLETTER RATES FOR WEEKLY Top banner (468 x 60 px) Middle banner (468 x 60 px) Bottom banner (468 x 60 px) SPONSORED CONTENT RATES PER MONTHLY POSTING. (CRE ALL SPONSORED CONTENT INCLUDES	NA NA NA		750 650 600	NA NA NA	500 400 350			
WEB SPONSORED FEATURE	1150	1127	1092	1035	975			

WEB SPONSORED POST\$299 PER POST (300 word max. Ideal for New Product Announcements)PRINT SPONSORED CONTENT:SPACE ADVERTSIING RATES APPLY (CREATIVE EXTRA).

PRINT AND PRINT/WEB COMBO RATES (All rates include 4C PLUS 234X60 web ad.)	1 X	ЗХ	6X	WEB COMBO 234 x 60 Small	UPSIZE 300 X 250 (per				
INDIE GARAGE/INDIEGARAGE.CA CIRC @15,	Banner	month)							
Double Page Spread	5925	5628	5332	included	450				
Full Page	3950	3750	3555	included	550				
Two-thirds Page	3150	2990	2835	included	600				
Half Page (Island, Vertical, Horizontal)	2495	2365	2245	included	650				
One Third Page (Horiz., Vertical, Square)	1775	1685	1597	included	700				
Quarter Page	1385	1315	1245	included	750				
JOBBER NATION/JOBBERNATION.CA CIRC. @ 8,000									
Double Page Spread	5625	5345	5065	Included	450				
Full Page	3750	3565	3375	included	550				
Two-thirds Page	2950	2800	2655	included	600				
Half Page (Island, Vertical, Horizontal)	2300	2185	2075	included	650				
One Third Page (Horiz., Vertical, Square)	1656	1573	1490	included	700				
Quarter Page	1290	1225	1160	included	750				
AFTERMARKET INDUSTRY INTELLIGENCE ISSUE (NOVEMBER/DECEMBER) CIRC @21,000									
Double Page Spread	7425	5628	5065	included	450				
Full Page	4950	3750	3375	included	550				
Two-thirds Page	3910	2990	2655	included	600				
Half Page (Island, Vertical, Horiz.)	3125	2365	2075	included	650				
One Third Page (Horiz., Vertical, Square)	2224	1685	1490	included	700				
Quarter Page	1735	1315	1160	included	750				



### ADVERTISING MATERIAL PRINT

QUARTER PAGE: 3-1/4" W x 5-1/8" H ONE THIRD PAGE VERT.: 2-1/2" W X 10-7/8" H ONE THIRD PAGE SQUARE: 5-1/8" W X 5-1/8" H ONE THIRD PAGE HORIZ.: 7-3/4" W X 3-3/4" H HALF PAGE HORIZ.: 7-3/4" W x 5-1/8" H HALF PAGE ISLAND: 5-1/8" W X 5-1/8" H HALF PAGE VERTICAL: 4" W X X 10-7/8" H FULL PAGE: 8" W x 10-7/8" H DOUBLE PAGE SPREAD: 16" W X 10-7/8" H (Allow 1/4 " bleed where applicable)

#### DIGITAL

Small Banner (234 x 60 px) Leaderboard (728 x 90 px; 320 x 50 px mobile) Big Box (300 x 250 px) E-Newsletter Banner (468 x 60 px) REFER TO IAB DIMENSIONS AND SPECIFICATIONS FOR ADDITIONAL TECHNICAL SPECS.

### *Indie Garage* and *Jobber Nation* are brands of CHAT Integrated Media Inc.

For more information contact: Andrew Ross Publisher and Director of Content 416-788-3382 <u>AndrewRoss@indiegarage.ca</u>

#### Mailing address: CHAT Integrated Media Inc. 898 Crown Street, Sudbury ON CANADA P3E 3R3